



HOW BBSI CAN SUPPORT YOUR MANUFACTURING CLIENTS

BBSI's decades of experience supporting the manufacturing industry provides business owners with the resources and guidance they need to maintain both a safe work environment, and a healthy bottom line.



The manufacturing industry forces business owners to juggle supply chain management, production efficiency and product quality, all while focusing on the daily risks that can negatively impact employees and business operations. As owners try to balance these responsibilities, finding the time to resolve HR issues or respond to regulatory changes can feel impossible.

BBSI IS HERE TO HELP

RISK & SAFETY

The [U.S. Bureau of Labor and Statistics](#) reported that in 2019, **15% of all nonfatal injuries in the private sector happened in the manufacturing industry**. With employees working with heavy equipment on a busy production floor, business owners face a significant risk of safety incidents. Accidents and injuries can result in higher X-Mods and rising workers' compensation premiums.

BBSI can help address common blind spots in the organization's safety procedures by working with the management team to establish an improved training infrastructure, better safety procedures, and advise on OSHA-related compliance issues. BBSI's Business Unit team includes a dedicated Risk Consultant to perform facility walk-throughs and work with business owners to customize their organization's Illness and Injury Prevention Program (IIPP) documentation.

EMPLOYEE RETENTION

It's uncommon for manufacturing companies to offer retirement benefit plans to hourly employees. While benefits can seem like a hit to the bottom line, business owners in the manufacturing sector are beginning to realize how much a benefits package may improve employee retention.

BBSI helps business owners invest in their workforce by offering comprehensive, low-cost retirement benefit packages. To employees, these packages represent the company's investment in their wellbeing, giving business owners the opportunity to develop long-term plans for employee engagement, employee retention, and well-rounded compensation packages.

HR COMPLIANCE

Managing daily operations in a manufacturing facility is a high intensity job. When a business owner is tied up with time-consuming administrative tasks, it's easy to overlook HR issues and employee misconduct. Disciplinary reprimands and corrective actions are a common challenge, and mishandling responses to employee violations can open companies up to legal risk and potential fines.

BBSI supports our clients with a dedicated HR Consultant who can coach owners and managers on disciplinary action, violation documentation, and employee improvement planning.

BUSINESS MANAGEMENT

BBSI helps business owners prioritize the development of long-term strategic plans for profitability and growth, especially in the face of supply chain and logistical challenges.

By taking a deep dive into business operations, BBSI helps owners create custom blueprints with benchmarks for goal setting and decision making. For example, Business Partners and Risk Consultants can help you assess your supply chain risk exposure and develop plans to move more work or responsibility in-house.

On the whole, BBSI's team provides business owners with as many avenues as possible to access innovative ideas, all directed at tackling the industry's pressing issues. Business owners can attend BBSI's Business Owner Roundtables where they can network with other owners in their industry and/or geographical area to discuss different approaches and learn the merits of different courses of action.

WHY BBSI?

BBSI (NASDAQ: BBSI) is one of the largest Professional Employer Organizations (PEO) in the US and a leading provider of business management solutions nationwide. BBSI's local professionals help businesses of all sizes grow revenue, increase efficiency, mitigate risk, and scale profitably.

BUSINESS PARTNER

It's their job to develop a deep understanding of a business. Through the Business Partner, the rest of the team channels their efforts into a tangible roadmap that will have a positive impact on the client's business.

HR CONSULTANT

Their priority is understanding a business's most important resource — its people. What is their value to the business? Does the company have an uninspired workforce that necessitates constant oversight? Or, do they have quality people that run the show and consistently look to grow and expand their skill sets to help the company reach its goals?

RISK CONSULTANT

Businesses that have gone years without an increase in their workers' comp claim frequency and premium costs have to ask themselves whether they are good at managing risk, or if they are just lucky. Risk Consultants specialize in combining their expertise in risk management practices with

practical business acumen, so you don't have to leave your employee's safety up to chance.

PAYROLL SPECIALIST

As businesses grow and scale, compensation and payroll become some of the most challenging areas to manage. BBSI's dedicated payroll professionals have years of experience processing payroll for manufacturing companies of all sizes. Their priority is to document payroll processes (time clock management, time cards, spreadsheets, etc.), evaluate productivity, and support changes to gain efficiency and limit mistakes.

RECRUITING SPECIALIST

The Recruiting Specialist is in charge of matching the available talent pool to the right organization based on need and cultural fit. They work with business owners to narrow down exactly what type of employees their company needs. The Recruiting Specialist is essential to business owners preparing to scale, as they can consult on organizational structure.



With a client retention rate of over 90%, local branches within 50 miles of your business, and the stability and purchasing power of a publicly traded company, BBSI will be there to support your growth and bring your vision to life.