

# WHY BBSI?

**BBSI**

BBSI (NASDAQ: BBSI) is one of the largest Professional Employer Organizations (PEO) in the US and a leading provider of business management solutions nationwide.

We partner with insurance brokers across the country to help businesses of all sizes grow revenue, increase efficiency, mitigate risk, and scale profitably.

By becoming a BBSI Referral Partner, you'll protect your book of business, access a new revenue stream, and expand the value you are able to bring to your clients.

FOR MORE INFO



SCAN HERE

## OUR SERVICES INCLUDE:

- ✦ Payroll Administration
- ✦ Human Resources
- ✦ Health Benefits
- ✦ Workers' Comp Coverage & Administration
- ✦ Staffing & Recruiting Services
- ✦ Strategic Management Consulting
- ✦ Technology Solutions
- ✦ Retirement 401(k) Benefits
- ✦ Risk & Safety Mitigation



When you partner with BBSI, your clients are matched with a dedicated team of local experts who live and work in their community.



## BUSINESS PARTNER

The Business Partner is the point person of the BBSI Business Unit Team. It's their job to develop a deep understanding of your client's business, and then channel the efforts of the Business Unit into a tangible roadmap to help your client meet their long-term goals.



## HUMAN RESOURCES CONSULTANT

The HR Consultant's priority is understanding every business's most important resource — its people. They will determine if your client has the motivated people they need to run their company and reach their business goals.



## PAYROLL SPECIALIST

As businesses grow and scale, compensation and payroll become some of the most challenging areas to manage. BBSI's dedicated payroll professionals have years of experience processing payroll for businesses of different sizes, industries, and multiple employee classifications. The Payroll Specialist's priority is to document your clients' payroll processes, evaluate how efficient and productive they are in practice, and support changes to gain efficiencies and limit mistakes.



## HEALTH BENEFITS CONSULTANT

Choosing the right employee benefit plan has become extremely complex and, in some cases, mandated by law. The BBSI Benefits Consultant is a seasoned industry professional who is there to answer all of your clients' benefits questions, assist with open enrollment and employee communication, and ensure compliance with benefits regulations. They'll even work with the assigned BBSI Payroll Specialist to ensure correct and timely benefit deductions, all to make offering health insurance as simple and hassle-free as possible for you and your client.



## RECRUITING SPECIALIST

The Recruiting Specialist is in charge of matching the available talent pool to the right organization based on need and cultural fit. They'll work with your client to narrow down exactly what type of employees their company needs. The Recruiting Specialist is essential to business owners preparing to scale, as they can consult on organizational structure.



## RISK & SAFETY CONSULTANT

Businesses that have gone years without an increase in their workers' comp claim frequency and premium costs have to start asking themselves whether they are good at managing risk, or if they are just lucky. The Risk & Safety Consultant specializes in combining their expertise in risk management practices with practical business acumen, helping you advise your clients more easily on cost management and X-Mod improvement.

With a client retention rate of over 90%, over 70 branches nationwide, and the stability and purchasing power of a publicly traded company, BBSI will support your growth while bringing your client's vision to life.



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